Isbell Announces Candidacy for ALDA VP

Dr. Gordon R. Isbell, III, DMD, MAGD, is announcing his candidacy to run for Vice President of the Alabama Dental Association. The election will be held during the Gulf Coast Dental Conference on June 13 at Perdido Beach Resort.

Dr. Isbell states “I have been blessed with the opportunity to serve my profession at numerous positions on the national level - serving as Chair of the ADA Council on Dental Practice as well as being Chair of the ADPAC board. I feel that the experience gained at the national level will give me the opportunity to be of even greater service to my Alabama Dental Association.”

Dr. Isbell holds fellowship in the American College of Dentists, the International College of Dentists, the Academy of Dentistry International, the International Academy of Dento-Facial Esthetics and the Pierre Fauchard Academy. He is a past president of the Alabama Academy of General Dentistry (ALAGD) and in 2014 was named the ALAGD Dentist of the Year. Nationally, Dr. Isbell served as regional director for AGD Region 19 for six years and national trustee for five years. In addition to chairing the ADA Council on Dental Practice and the ADPAC board, he has served as a delegate and trustee for the Alabama Dental Association. He has also served nationally on the Standards and Informatics Committee, the NHII Task Force, and the Joint Council on SNOMED. Dr. Isbell coined the phrase “One Voice United” while serving as chair of the ADPAC board. That phrase is now seen on many ADA posters and publications. He is a strong advocate in promoting all dental organizations to work closely together for the betterment of the profession.

Dr. Isbell is active in his community and his church. He is a very accomplished speaker on numerous topics. He and his wife Cindy have five children.

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A LDA President Leigh Kent and her family invite you to join us for the first annual Gulf Coast Dental Conference, a regional dental conference produced by the Alabama Dental Association, a membership organization of 1,700 Alabama dentists.

Dentists from all over the Southeast and beyond will gather on Alabama’s beautiful gulf coast for over 55 hours of high quality, innovative continuing education that’s relevant to clinical growth and practice success. Unsurpassed networking opportunities abound with a two-day Exhibit Show featuring 75 commercial exhibits and numerous social events, entertainment and family-fun outings. It’s the perfect mix of business and pleasure! Bring your family, friends and office staff to experience this exciting new meeting!

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- Lab Technicians
- Office Managers

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Facebook: gulfcoastdentalconference.com

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Governor Bentley Attends Alabama Action for Dental Health Day

A successful Alabama Action for Dental Health Day was held on March 12 in Montgomery. Over 50 dentists and dental students from across the State gathered at the Alabama State House to carry dentistry’s message to elected State officials. The day began with a briefing including visits from Senators Paul Bussman and Del Marsh and a special 30-minute visit from Governor Robert Bentley. Attendees then visited Legislator’s offices and delivered an informational gift to each of them. The day concluded with a luncheon for dentists and legislators.

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Cunningham Receives SOD Distinguished Dentist Award
Dr. Bruce Cunningham, recipient of the School of Dentistry’s Distinguished Dentist award, is widely known for his service to others. Dr. Cunningham, a 1976 graduate, owns a general practice in Jacksonville. He and his wife, Evonne, have three daughters and eight grandchildren. After completing a general practice residency and four years with the U.S. Army Dental Corp, Bruce and Evonne moved to Jacksonville. They have been community fixtures ever since.

Dr. Cunningham served as the School of Dentistry Alumni Association president in 2007 and as Alabama Dental Association president in 2004-2005. He currently serves on the SOD Leadership Council. He is also active with the First United Methodist Church of Jacksonville and the Interfaith Adult Dental Clinic. He is past president of the Jacksonville City Board of Education and the Global Community Development Ministries.

Pittman Receives SOD Outstanding Young Alumnus Award
Dr. Daniel M. Pittman, III, was recently named the School of Dentistry’s 2014 Outstanding Young Alumnus. Pittman received the honor in February during Alumni Weekend festivities. Pittman, owner of Dothan Periodontics and Implants, earned his D.M.D. in 2005. He completed his periodontics training in 2008 and was certified as a Board of Periodontology Diplomate in 2010.

In addition to serving on numerous Alabama Dental Association committees, he is currently president-elect of the Third District Dental Society. He founded the Wiregrass Dental Study Group, often referred to as a “university without walls.” He also formed the Wiregrass Hygiene Dental Study Group and the UAB Practice Management Group, educating residents in practice management.

Daniel and his wife, Kathryn, have three children.

ALDA Contact Dentists In Action
Dr. Bennie Goggans (general dentist, Tuscaloosa) and his wife, Pat, are pictured on either side of Congresswoman Terri Sewell, (D) Alabama. Dr. Goggans is an ALDA member, ADS member, and ADA Action Team Leader for Terri Sewell. Mrs. Pat Goggans and Rep. Sewell have a warm personal relationship through their mutual college sorority. Benny and Pat have participated in the ADA Washington Leadership Conference for several years. Representative Sewell and her staff are always attentive to national dental issues when visited by the ALDA Delegation in Representative Sewell’s Washington office.

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AL-D-PAC Ski & Learn Seminar Attracts Skiers from a Record 14 States

AL-D-PAC’s 22nd Annual Ski & Learn Seminar, held March 18-25 at Big Sky Resort in Big Sky, Montana, attracted skiers from a record 14 States including Georgia, Florida, Hawaii, Indiana, Louisiana, Michigan, Minnesota, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee and Virginia, as well as Alabama. 40 dentists and over 100 family members and friends participated in the Big Sky excursion.

Thanks to our speakers Gregor Connell of Voco America, Dr. Mike Edwards (Wedowee), Dr. Parrish King (Andalusia), Dr. Chris McCallum (Birmingham) and Drs. Kevin and Pamela Sims (Birmingham).

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Early enrollment is available for those not eligible for financial assistance. If your income does not allow you to qualify for a tax credit, you can enroll in a plan beginning Oct. 1. Otherwise the health insurance Marketplace opens Nov. 15.

If you choose not to have coverage, you’ll pay a penalty. For 2015, the fee is 2 percent of your house-hold income or $325 per person, whichever is greater.

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Important dates to remember:

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JUNE 9-14, 2015 • ORANGE BEACH, ALABAMA • PERDIDO BEACH RESORT
Register Online at gulfcoastdentalconference.org by June 4. Register onsite after June 4.

FEATURED PROGRAMS

WEDNESDAY JUNE 10

**CPR (4 CEUs)**
- **Starting or Purchasing A Dental Practice – Which is Right For You?**
  Michael Zaller (2 CEUs)
  Presented by Bank of America Practice Solutions
- **Lunch & Learn (1.5 CEUs)**
  **Review of Minimal Sedation in Dental Practice**
  Dr. Mike Edwards
- **Third Molar Removal for the General Dentist Utilizing Oral Sedation**
  Dr. Parrish King
- **Intraoral Photography**
  Dr. Matthew Litz
- **New Patient Interview: 45 Years in 45 Minutes**
  Dr. Wayne Prim
- **Use of Microscopes in Dentistry**
  Dr. Roy Smith
- **Empowered Productivity: Simple Procedures to Achieve Significant Results**
  Kathy Wimberly
- **The Decade Ahead: The Top Ten Investment Themes for the Next Ten Years**
  Harris Gignilliat

**Blood, Spit & Fears: A Painless OSHA Update**
- Laney Kay (3 CEUs)

**Risk Management for Dental Professionals: Ways To Reduce The Chances of Spending A Week In the Courtroom**
- Ben Wilson (1.5 CEUs)
  Presented by ProAssurance

**Collections 101: Information to Help Ensure a Debt is Legal, Valid and Enforceable**
- Kathy Mann (2 CEUs)
  Presented by Holloway Credit Solutions

**Team Performance Dictates Production – Know the Four ‘Must Have’ Strategies**
- John Cotton (2 CEUs)
  Presented by Dental Team Performance

**Healthcare in Retirement**
- Tim Omara, Trey Whitt and Harris Gignilliat (2 CEUs)
  Presented by UBS and Nationwide

**FRIDAY JUNE 12**

- **Growing Your Business with a New Revenue Stream: Medical Insurance for Dental Practices**
  Lori McNeel (3 CEUs)
  Presented by Nobel Biocare

- **Simplifying the Full Arch Restoration from Consult to Delivery**
  Dr. Russ Baer (6 CEUs)
  Presented by Nobel Biocare

- **The Nuts and Bolts of Adhesive Dentistry**
  Dr. Stephen Poss (6 CEUs)
  Sponsored in part by Dentsply/ Caulk

- **Interdisciplinary Approach to Implant Maintenance and Case Presentation**
  Tracy Anderson Butler (3 CEUs)
  Presented by Straumann

- **Maximizing your Practice Management Software for Success**
  Charleen Beck (3 CEUs)
  Presented by Henry Schein

**SATURDAY JUNE 13**

- **Alabama Medicaid Dental Billing Update**

- **The Passion Centered Practice**
  Gary Zelesky (3.5 CEUs)

**THURSDAY JUNE 11**

- **The Modern Restorative Practice**
  Dr. Michael DiTolla (6 CEUs)
  Sponsored in part by the Alabama Academy of General Dentistry

- **Differentiate Your Practice: An Interdisciplinary Team Approach to Periodontal Regenerative and Implant Therapies: The Who, What, When & Where**
  Dr. Jennifer Doobrow and Tracy Anderson Butler (6 CEUs)
  Presented by Straumann
EXHIBITS

Visit the 2015 Exhibit Hall to source some of the most innovative technology, products and services available to the dental industry. More than 75 commercial exhibits will be open Thursday afternoon and Friday. Save your orders so you can take advantage of the Exhibitors’ promotions and meeting specials. Remember to support the exhibitors who support our meeting.

Door prize drawings will be held both days for dentists and auxiliary personnel. Enjoy complimentary keg beer, popcorn and lemonade all day in the Exhibit Hall!

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FAMILY EXCURSION

4-HOUR FAMILY CHARTER FISHING

Saturday, June 13 / 7:00 - 11:00 am

Reel Surprise Charters invites you to come enjoy a day of fun fishing in the beautiful Gulf. Years of experience combined with professional captains and crew will ensure a safe and enjoyable adventure for everyone – from the beginner to the most seasoned angler. Bring a cooler with your favorite beverages and snacks (no glass, please). 65’ Bonner – air conditioned. Bring sunglasses and sunscreen. Register early – space is limited.

EXHIBIT HALL EVENTS

“Sip, Spend & Save” Cocktail Reception

Thursday, June 11  4:30 – 6:00 pm

Join our Exhibitors for the “Sip, Spend & Save” Cocktail Reception! Enjoy complimentary beer, wine, light hors d’oeuvres and door prizes galore! Come relax, network and take advantage of Exhibitor Reception Specials!

“Muffins & Mimosas” Breakfast Open House

Friday, June 12  8:00 – 9:00 am

Join our Exhibitors for the Breakfast Open House! Enjoy mimosas, a light breakfast and door prizes galore! Start your day off right with this fun networking opportunity and take advantage of Exhibitor Open House Specials!

Mega Shopper Drawing for attendees who have made purchases of $1,000 or more!

Friday, June 12

Attendees who make Exhibit Hall purchases of $1,000 or more will be entered into our “Mega Shopper” drawing! Just tear off the bottom of the form provided by the Exhibitor when you make your purchase! “Mega Shoppers” will be the only attendees eligible for this drawing!

Free 2016 GCDC Registration to Dentists spending $2,500 or more!

All dentists who spend a total of at least $2,500 with our Exhibitors during the show will receive free GCDC registration in 2016. Simply email your receipt to judkins@aldaonline.org and receive a voucher for free 2016 registration! $250 value.

Cash and gift prizes for dentists and dental team attendees during clinical breaks both days!

“Streets of New Orleans!”

President’s Beach Party featuring live music by Lisa and the Elusions and live street-style performances

Saturday, June 13 / 6:00 pm – Cocktails and Music / 6:30 pm – Dinner

Sponsored in part by Patterson Dental Supply, ProAssurance, UBS, the Birmingham District Dental Society and the Second District Dental Society

Join us for an evening of fun on the beach deck honoring ALDA President Leigh Kent and her husband, Wolfgang. Enjoy a New-Orleans style dinner buffet and dance the night away to live music by Lisa and the Elusions! Plus, live New Orleans street-style performances and a spectacular fireworks show! Complimentary keg beer and rum punch will be provided.

Don’t miss this night of great food, dancing, fireworks and fun!
47TH ANNUAL DENTAL PRAYER BREAKFAST
Friday, June 12 / 7:00 - 8:30 am

Featuring keynote speaker Dr. Johnny Keyton

Dr. Keyton is a native of Dothan, Alabama. He completed his undergraduate studies in 1980 at Auburn University. After receiving his Doctorate of Medical Dentistry at the University of Alabama Birmingham in 1984, he completed a general practice residency at the Birmingham Veterans Administration hospital. Dr. Keyton has been in private practice for 29 years. He is married to the former Christy Jordan of Birmingham, Alabama, and they have eight children. Dr. Keyton has been involved in the Christian Medical Ministry of Alabama since its inception in 1982. He has been a member of First Presbyterian Church Dothan for 29 years and has served as an elder for many of those years.

This annual breakfast is an inspirational gathering that includes all religious persuasions. Dentists, spouses, hygienists, assistants, exhibitors and guests are encouraged to attend this rewarding breakfast.

BEACH BONFIRE PARTY
Presented by the Council on the New Dentist
Sponsored by Patterson Dental Supply
Friday, June 12 / 8:00 - 10:00 pm

Join us for this exciting new event right on the beach! Enjoy a glowing bonfire, live music, homemade s’mores, complimentary beer and soft drinks! Bring beach chairs for the bonfire, and a flashlight, bucket and net for a ghost crab hunt!

This event is presented by the ALDA Council on the New Dentist and sponsored by Patterson Dental Supply. Admission is free, but pre-registration is required by June 11.
James Richard Rutland III, D.M.D.

Mobile general dentist, James Richard Rutland III, died September 26, 2014 at the age of 57. Born September 11, 1957, Dr. Rutland was a 1983 graduate of the University of Alabama School of Dentistry in Birmingham. Dr. Rutland practiced in the Mobile area for his entire career. Dr. Rutland was a member of the American Dental Association, the Alabama Dental Association and the Mobile Area District Dental Society for 31 years. James was known as an avid fisherman and outdoorsman. He is survived by his wife of 35 years, Julia Cash Rutland; children James Richard Rutland IV and Justin Ryan Rutland; daughter in laws Katherine (Katie) Jensen Rutland and Patricia (Millie) Miller Rutland and a large extended family.

Joan Douglas Domnanovich, D.M.D.

Birmingham General Dentist Joan Douglas Domnanovich, died December 12, 2014 at the age of 65. Born December 9, 1949, Dr. Domnanovich, was a 1978 graduate of the University of Alabama School of Dentistry. A native of Jasper, Dr. Domnanovich graduated from Walker High School. She attended the University of Alabama receiving a BS in Microbiology and Baptist Medical Centers School of Medical Technology before earning her Doctorate from the University of Alabama School of Dentistry. Dr. Domnanovich practiced for 36 years in Birmingham. She was a member of the Alpha Xi Delta sorority and a member of the Delta Sigma Delta Dental Fraternity. Dr. Domnanovich was a member of the Canterbury United Methodist Church. She is survived by her husband of 37 years, Mr. Joseph M. Domnanovich; children John David Domnanovich (Kristie); Kathryn Marie Thompson (Jonathan) and a large extended family.

Norwood Japheth Fleming, Jr., D.M.D.

Montgomery General Dentist, Norwood Japheth Fleming, Jr., died January 1 at the age of 72. He was a graduate of Sidney Lanier High School in Montgomery. Dr. Fleming graduated from the University of Alabama and received his Doctorate of Dental Medicine from the University of Alabama School of Dentistry. He retired from the U.S. Air Force as a full Colonel in 2002. Dr. Fleming began his practice in Montgomery in 1972. He served as Secretary-Treasurer of the Alabama Political Action Committee (ALDPAC), the political arm of the Alabama Dental Association from 1985 until 2000. He is survived by his daughters, Ashley Baine (Brown) and Newell Fleming.

Charles Edward Hallum, D.D.S.

Former Birmingham and Montgomery Oral Surgeon Charles Edward Hallum, died February 20 at the age of 82 in Thompsons Station, TN. Dr. Hallum received his BS Degree from the University of Arkansas and played football for the Arkansas Razorbacks. He graduated from dental school at the University of Tennessee in Memphis and later completed his oral surgery residency at the University of Alabama School of Dentistry in Birmingham, AL. He practiced oral surgery in Montgomery and Birmingham during his career in Alabama. Dr. Hallum was a member of the American Dental Association, the Alabama Dental Association and the Birmingham District Dental Society. He taught and mentored Oral Surgery students at the University of Alabama School of Dentistry for many years. He is survived by his children David Sims (Kim) Hallum and Carole Hallum (Tom) Hall and a large extended family.

Keith Woodall, D.M.D.

Opelika Orthodontist Keith Woodall died December 28, 2014 at the age of 72. Born January 8, 1942, Dr. Woodall graduated from Benjamin Russell High School in Alexander City in 1960. He graduated from the University of Alabama in 1964 and received his degree in dentistry from the University of Alabama School of Dentistry in 1968. He served in the U.S. Coast Guard and following his tour of duty, returned to the University of Alabama School of Dentistry and completed his residency in orthodontics in 1972. He had a private orthodontic practice in Opelika from 1972 until retirement in 2010. After retiring, he enjoyed travelling and spending time at the lake and the beach with family and friends. He was an avid fisherman and history buff. Dr. Woodall was active in many civic and professional organizations. He was a member of the 9th District Dental Society, member of the American Dental and Alabama Dental Associations and was a past president of the Alabama Orthodontic Society. He was a member and past director of the Opelika Chamber of Commerce and a member of First United Methodist Church with service on the Administrative Board. He is survived by his wife Shirley and son Stephen Strickland, brother Dr. Donald Strickland and a large extended family.

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Begin before the end: Why families need to have inheritance conversations now

The traditional view of inheritance is changing. When parents include their children in their inheritance plans, families are much happier with the outcomes, with nine out of ten heirs being highly satisfied when they know the details ahead of time. And yet, neither benefactors nor heirs feel comfortable having this difficult conversation. This reluctance is driven by emotional barriers on both sides. Benefactors feel it’s not a pressing issue and want to avoid creating a sense of entitlement in their heirs. Heirs feel it is not appropriate to bring up their parents’ money and they don’t want to look greedy. But both sides agree: the responsibility lies with the parents to start the conversation.

1. Inheritance is no longer about waiting until the end

Families frequently avoid discussing this thorny topic until it is too late to address unresolved matters, leading to dissatisfaction and disagreements among heirs. However, when benefactors begin inheritance planning early and include heirs in the process, it leads to fewer disagreements among heirs and everyone is more satisfied. Families are starting to change their traditional approach to inheritance planning. Most benefactors have an up-to-date will and about half claim to have discussed plans with their children. But they are reluctant to divulge too much information, with only half saying their heirs know where the wealth is, and only about a third having disclosed their wealth to their heirs.

Yet, good inheritance planning is much more than having a static will; it requires starting well before the end and including family members in the process. And benefactors are starting to recognize the importance of this issue, with about half saying they would like to discuss their inheritance plans more with their heirs.

While most benefactors have a will, they have not engaged in inheritance planning with their heirs

Question: “Which of the following do you have, or have you done?”

- An up to date will: 83%
- Discussed plans with children: 54%
- Let heirs know about wealth: 34%

2. Key barriers get in the way of open discussions on inheritance planning

Heirs indicate that the biggest barrier that kept their family from discussing inheritance plans was that they just didn’t talk openly about financial issues. They also did not want to bring up the topic for fear of appearing greedy.

Benefactors, regardless of age, tend to feel that it’s not a pressing issue. They also worry about their children counting too much on the inheritance or developing a sense of entitlement. Three in four view it as highly important that their children use their inheritance wisely and don’t squander it. Benefactors feel strongly that they want the inheritance process to go as smoothly as possible. The vast majority consider it highly important that the transfer of assets to their heirs goes smoothly, and two out of three consider it highly important that there are no bad feelings among their heirs about the inheritance.

While nobody wants to start the conversation, both sides agree it is generally up to the benefactor to do so. When asked about what could help ease the barriers to inheritance plan discussions, each constituency favors the parents raising the issue. Ultimately, it’s the parents’ money and their decision about what to do with it, so it is also up to them to decide when and what to share with their heirs.

3. Inheritance planning is only a part of the wealth transfer process

Increasingly, wealth transfer planning includes not only a will, but also giving while living, managing taxes and providing support for multiple generations. Most benefactors prefer to begin passing on wealth to their heirs while living, with four out of five providing financial support to their adult children for a variety of reasons, including financial need and a desire to see their children succeed. Benefactors often give with multiple generations in mind. Nearly half of grandparents say it’s highly important that their assets also support their grandchildren. And nearly a quarter of them plan to leave part of their wealth directly to grandchildren. This sentiment is already at work. The number one way parents offer financial support to their adult children is by putting money into college funds for the grandchildren.

Benefactors care deeply about having a smooth inheritance process

Question: “How important are the following to you?”

- The transfer of assets goes smoothly from me to my heirs: 84%
- There are no bad feelings among heirs over who got what or how much: 66%

4. Families are happier & more satisfied when parents include heirs in planning

While it may not be an easy conversation to have, talking about inheritance planning makes a huge impact among heirs. When heirs know the details of the inheritance ahead of time they are much more satisfied with the distribution process. However, when heirs do not know the details ahead of time, they are more than twice as likely to have disagreements among themselves about the inheritance distribution.

The situation is even worse when there is a known unresolved issue prior to a parent’s passing, such as who will get the house. In these cases, satisfaction plunges among heirs and the likelihood of disagreements about the inheritance distribution skyrocket from 11% to 82%. Sensitive topics may not be easy to resolve, but it will only get harder once the parent passes.

Transparency and conclusiveness in inheritance planning yields satisfied heirs

Question: “How satisfied were you with the process for the distribution of your parents’ estate when they passed away?”

- If no unresolved topics: 85% Knew inheritance details: 89%
- Had unresolved topics: 37% Did not know inheritance details: 65%

Break the silence.

Ultimately, successfully managing inheritance requires families to overcome the awkward silence, so that they can engage in open dialogue and more comprehensive planning. As part of the ALDA/UBS Wealth Management Program, UBS is readily available to help guide you in these difficult conversations. For more information or guidance about inheritance planning, please contact Wile Consulting Group at UBS: 404-760-3000 or visit www.ubs.com/team/wile.
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EQUIPMENT FOR SALE:

(1) Midmark Ritter 2000 operatory with dental EZ toothbrush, 4 dental chairs, and 2 additional sterilizers.

CLASSIFIED

ASSOCIATE DENTIST: Immediate opening for Associate position in one of the most successful practices in central Alabama. We are expanding and looking for other exceptional providers for our expanding Auburn area. We provide all forms of General Dentistry including sedation, implant, restorative, invisalign, endodontics, periodontics and third molar surgery. Excellent salary and benefits commensurate with your experience. To secure your dental and financial future please contact Debbie Barrett, Office Manager at 334 277-5498 or Debbie@amerimakers.com

CLASSIFIED

ASSOCIATE OPPORTUNITY: Mobile, AL. Booming dental office seeking an experienced general, restorative and cosmetic dentist. We are looking for someone who is interested in joining a high energy practice and has an appreciation for quality care. A strong interest in continuing education is a must. We offer a very competitive base salary and benefits package. Please contact: Eric Stapp at 877-508-6810 or eplatte@benevis.com

CLASSIFIED

EQUIPMENT FOR SALE:

(Item #1) Optimix Amalgamator Model # VCL 100 Fully programmable computerized amalgamator with automated replenisher. Luminix Oxy , x ray , panorex, additional petronel chrome pot and portable unit.

CLASSIFIED

DENTAL ASSOCIATE OPPORTUNITY: Experienced full or part-time associate is needed. We are a fast-paced general practice in a well-established, successful practice with 10 offices in Tennessee and 2 in Mississippi. We are currently seeking full-time General Dentist to join our team in Seymour, TN. Enjoy the relaxed, friendly environment of a single doctor practice in a growing practice with a stable referral base. Exceptional salary and benefits. Excellent opportunities for continuing education. For more information or to apply please call Dr. Brian R. Beal at 931-463-2271. 

CLASSIFIED

EQUIPMENT FOR SALE:

2003 Midmark Ritter 2000 operatory with chair, light, and all necessary supplies and equipment.

CLASSIFIED

CLASSIFIED

EQUIPMENT FOR SALE:

(3) Midmark Ritter 2000 operatory with chair, light, and all necessary supplies and equipment.

CLASSIFIED

DENTAL EQUIPMENT:

Digital X-Rays & Digital Imaging Systems

CLASSIFIED

DENTIST NEEDED: Albertville, AL - Full time dentist (5 days per week). Excellent benefits package to include company paid health (medical & dental) life and LTD ins; paid vacation and sick leave; paid holidays; 5 days per year CME & CME allowance, profit sharing plan, paid malpractice insurance, relocation expense allowance and productivity bonus & retirement plan. Contact: Helen Gammons - Gammons Group - 256-462-6395 hgangmons@gammonsrecruiting.com

CLASSIFIED

PRACTICE OPPORTUNITY: Established Dental office in Montgomery and Fairhope seeks full-time dentists for associate opportunities We offer state of the art equipment, paperless charting, digital x rays and more. We are training professionals and earn above industry average with access to lots of new and existing patients. We offer a guaranteed salary to start than on percentage. Average associate earns $250K+ without any of the headaches of practice ownership. Unique and lucrative opportunity. Benefits include, health insurance, malpractice, 401K, paid holidays and vacation and profit sharing. Contact: drbruni@bluebonnetdentalcare.com

CLASSIFIED

PRACTICE OPPORTUNITY: Expanding successful general dental practice located in East Montgomery, AL. is seeking a general dentist to join our energetic team. Initial associateship includes fantastic starting benefits with high patient volume; currently acquired other half of duplex building and we are ready to expand into 2700 square feet of additional space. Practice is completely paperless with state of the art equipment. Excellent new patient flow and hygiene recall. Local staff of 7 employed, on average more than 3 years. Email: drkrogdan@krogdandent.com or call 334-573-7119.

CLASSIFIED

EQUIPMENT FOR SALE:

(1) Midmark Ritter 2000 operatory with chair, light, and all necessary supplies and equipment.

CLASSIFIED

EQUIPMENT FOR SALE:

(1) Optimix Amalgamator Model # VCL 100 Fully programmable computerized amalgamator with automated replenisher. Luminix Oxy , x ray , panorex, additional petronel chrome pot and portable unit.

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CLASSIFIED

DENTAL EQUIPMENT:

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Seeking full and part time dentist: Cumberland Dental, a successful growing practice with clinics conveniently located in Birmingham, Tuscaloosa, Oxford and Gadsden Alabama, is looking for full and part-time general dentists to join our team. We offer a generous compensation and benefit package, including malpractice, medical, life, and disability benefits, and participation in a 401K with employer match. Future ownership is a possibility for interested and qualified individuals. Please apply online at https://amdpicareers.silkroad.com.

Seeking dentist: Complete Dental, a successful growing practice with locations in Huntsville, Madison and Athens, AL, is looking for a full time dentist to join our team. Our generous compensation package includes % of collections paid, 401K, medical insurance, paid lab fees, and CE allowance. We are active in our communities, which helps generate strong new patient flows. Our offices saw over 5,500 new patients in 2011. Requirements: *CD/ DMD Excellent clinical and communication skills. Although 1+ years experience or residency training is preferable, new grads are welcome. If you are interested, please contact Michael Boggs at 256-774-7228 or mike.boggs@mycompletedental.com.

Practice for sale: Long established pediatric practice collecting over $750K per year. Practice is located in a major medical district. Seller is retiring and will help transition patients, staff, associates and hospital privileges. Professional building is also for sale. Email info@southeasttransitions.com for details.

Office for sale: Mobile, AL Dental Office For Sale or Lease—Four operatory, 1500 sq. ft., modern design. Plumbed for nitrous and network wiring in place. Ready for immediate occupancy. Call 251-366-1774 for details Hubert H. Parker IV, D.M.D.

Office for sale: Northeast Alabama - This is THE PRACTICE!!! High Visibility office. Dentist is retiring and MOTIVATED to sell. Will help transition. Office offers multi-faceted services to patients. The entire family has no reason to go anywhere else for dental needs! Office is ESTABLISHED and RESPECTED—the time to buy is now while Seller is ready and able to support new doctor! Contact Henry Schein Professional Practice Transitions representative Ronnie Mullins at 251-648-7733 or Ronnie.Mullins@henryschein.com.

Montgomery dental office for sale or rent: 1556 East Trinity Blvd. Montgomery, AL 36106. 1500 sq. ft. plumbed for 5 operatories Central Sterilization area directly adjacent to operatories. Contact: John Stanley & Associates, Inc. 4747 Woodmere Blvd. Montgomery, AL 36106 (334) 271-2475 voice

Dental office: Guntersville, on busy main street, office plumbed for nitrous oxide, wired for networking and four operatories ready for equipment. Ample parking, handicap access. Great exposure to traffic. Growing retirement-recreation area/great school system. Contact for more information—martin1349@charter.net or 256-582-3864.

General practices for sale: $1,000,000.00 practice in Jackson County, $500,000.00 practice in DeKalb County, $250,000.00 practice in Escambia County, 100% financing for qualified buyers. Please contact Ed Parks 256-536-0898 or 256-651-2996 or ema101@knology.net.

Practice sale: South Baldwin County, Lillian. Options 5 year old building sale/lease, Best month 2012 $25k. Restorative, RPDs, RP&C, preventive, 30-45% overhead. One great staff! (hyp, assist, ins, etc) modern amenities, average monthly gross 12k without endo, O.S. (ext) dentures, pedo, great potential for growth, will help with transition. Call Gary at 251-751-9394 or email palmettoden-tal@gulfnet.com.

Miscellaneous

Dental assistant: Busy dental practice in Warrior, AL looking for and experienced Dental Assistant. Chairside assistant must have experience making temporaries, setting up rooms, sterilization, making appointments and putting together a treatment plan. Please send resume and references to mydentist@drsusanwells.com or by fax at 205-647-6917.

Dental assistant: Seeking a chairside dental assistant for a family oriented office in Mobile, AL. Applicants should have a professional and friendly attitude looking for a long term position. Please fax resume to 251-343-2428.

Dental assistant: Seeking a dental assistant in the Hoover Alabama area. 4 days a week. Experience preferably. A general office that specializes in cosmetic and restorative dentistry. Please send resume to Candace_dr.meons@hotmail.com.

Hygienist needed: In search of an energetic dental hygienist who can keep up with the fast pace of a pediatric practice. Would like to fill the position with someone dedicated to their job, their patients, and the practice. Full time position opening, Mon - Tuesday, Wednesday, Thursday 8:00 a.m. - 5:00 p.m. Office located in Birmingham, Alabama. R.D.H. with pediatric experience preferred. Serious inquiries only, please. If you would like to apply, please send resume to pedopracticeposition@gmail.com.

Temporary coverage

Temporary associate needed: URGENT help needed due to sudden serious illness of partner. Temporary full-time associate needed to solo ownership for a general dentist. Location in Alexander City, AL. Close to Lake Martin. Please call 334-544-9272 and leave message.

Temporary office: Coverage offered for Birmingham and surrounding areas. Can provide supervisory and diagnostic services. Please contact Dr. Jack Clark at jclarkdmd@gmail.com, or call 205-706-9456.
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Mobile District Dental Society
Second District Dental Society
Third District Dental Society
Fourth District Dental Society
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Alabama Association of Orthodontists